

## EMPOWERING HUMANITY BY ADDRESSING THE TOUGHEST CHALLENGES OF ENERGY DELIVERY

### Office of Strategy Management – Lead, Market Intelligence

#### About us

Sterlite Power is India's leading integrated power transmission developer and solutions provider, focused on addressing complex challenges in the sector by tackling the key constraints of time, space and capital.

We believe that electricity access transforms societies and delivers long-lasting social impact. Sterlite Power is uniquely positioned to solve the toughest challenges of energy delivery.

We are guided by our core purpose of empowering humanity by addressing the toughest challenges of energy delivery. Our four core values form the pillars of our organisation:

1. Respect: Every one counts
2. Social Impact: We work to improve lives
3. Fun: "Thank God it's Monday!"
4. Innovation: A new way today

Sterlite Power is a leading global developer of power transmission infrastructure with projects of over 10,000 circuit kms and 15,000 MVA in India and Brazil. With an industry-leading portfolio of power conductors, EHV cables and OPGW, Sterlite Power also offers solutions for upgrading, uprating and strengthening existing networks. The Company has set new benchmarks in the industry by use of cutting-edge technologies and innovative financing. Sterlite Power is also the sponsor of IndiGrid, India's first power sector Infrastructure Investment Trust ("InvIT"), listed on the BSE and NSE.

For more details, visit: [www.sterlitepower.com](http://www.sterlitepower.com)

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Job Description

<b>Role Description</b>	
<b>Role Title</b>	<b>Office of Strategy Management – Lead, Market Intelligence</b>
<b>Role Summary</b>	The role entails support in research related to power sector, with a specific focus on key areas of strategic interest. It includes identifying sectoral trends, both regional and global, provide insights and curate customised reports for C-Suite & key internal stakeholders. In addition, s/he would also be expected to support in execution of projects driven by the Strategy team.
<b>Working with</b>	Head, Strategy
<b>Grade</b>	M5
<b>CTC range</b>	
<b>What the role entails – Key accountabilities/responsibilities</b>	<ul style="list-style-type: none"> <li>▪ Perform sectoral scan &amp; keep the organisation posted of relevant sectoral trends &amp; news</li> <li>▪ Provide insights that support strategic decision-making</li> <li>▪ Deliver topical deepdives – Conduct in-depth research on topics relevant to the business and present key-findings in consumable format</li> <li>▪ Support delivery of annual report and other presentations to senior leadership with inputs on market / sector</li> <li>▪ Curate customised research reports for C-Suite</li> <li>▪ Develop and maintain relationship with key internal stakeholders to identify emerging needs and business challenges</li> <li>▪ Provide research support to key internal stakeholders as per request. Create a pull from them to enhance their use of strategic analysis and market and competitor intelligence</li> <li>▪ Support initiatives driven by Strategy / Marcom team &amp; other function related responsibilities</li> </ul>
<b>Role Demands (travel)</b>	As and when required
<b>Location</b>	Mumbai

<b>Education, Experience, Certification, Exposure, Stakeholder interfaces</b>	<b>Essential</b>	<b>Desirable</b>
	MBA / 3-5 years of experience with a Research firm	Knowledge of Power sector

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<b>Functional Requirements</b>	
<b>Strategic</b>	Develop an understanding of company's strategy, vision & goals
	Familiarity with power sector, research methodologies, frameworks, data sources & evaluation of their credibility and potential utility
	Ability to conduct carpet research as well as customised analysis, distil large volumes of data available & narrative reports and present it in concise form
	Ability to liaison with multiple stakeholders & strong project management skills
<b>Financial</b>	Lead the functional budgeting exercise (functional responsibility)
	As per requirement
<b>Operational</b>	As per requirement
<b>People</b>	Develop relationship at all levels and influence without direct management oversight – to collaborate on MI

<b>Behavioural Competencies (Select the 4 most relevant competencies out of the following and delete the rest)</b>	
Information Seeking - 4	Habitually scans for new developments, tuning into a broad range of sources to see what is new
	Uses a variety of data sources to form a well-rounded and objective view
	Keeps up with trends and cutting edge practice from beyond one's own context
Innovative Thinking -3	Tries new ways and adapts own strategy to innovate
	Thinks of and comes up with alternative approaches/working methods which can lead to better outcomes