Sterlite Power
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These forward-looking statements speak only as of the date on which they are made, and Sterlite Power undertakes no obligation to update or revise any of them, whether as a result of new information, future events or otherwise.
Leadership with purpose

EMPOWERING

HUMANITY

by addressing the toughest challenges of energy delivery
Leading the way, Raising the bar

- to complete a transmission project 12 months ahead of schedule
- Indian OPGW manufacturer and solution provider
- transmission company to form an Infrastructure Investment Trust (InvIT)
- to attract FDI in Indian power transmission sector
- to use aerial technologies (LiDAR, Heli-cranes, UAVs) to design, construct & maintain projects
- to execute OPGW and conductor stringing by helicopter in India
- private player to commission & own 765 KV double circuit transmission line in India
- to deliver Smart line (HPC+OPGW+Communication) in India
India’s leading private sector independent power transmission infrastructure owner

Set up intra and interstate power transmission infrastructure (transmission grid) on long term BOOM (build, own, operate and maintain) model

Portfolio consisting of 13 projects (11 in India, two in Brazil), running over 8,000 cKM

Capital commitment of ~$2.5 billion
Powering the future
Sterlite Power has four business units

Solutions

- Leading manufacturer of power cables, power conductors and OPGW
- Supply to leading utilities
- Export to over 40 countries
- Four state-of-the-art production units
- Undertake bespoke MSI (master system integration) projects
- Scope includes upgrading, uprating, strengthening existing power delivery networks
Power infrastructure assets like OPGW fibers and transmission towers are leased to Communication Service Providers.

Portfolio comprises of 14 States, 10,300 towers and 6300 RKms of OPGW available & in Progress (including OPGW RKms of MTCIL).

Services offered by Convergence include:
- Dark fiber lease
- Colocation
- Tower leasing
Indigrid

- IndiGrid is an infrastructure investment trust ("InvIT"), established to own inter-state power transmission assets in India.
- Established by its Sponsor, Sterlite Power Grid Ventures Limited and registered with SEBI, IndiGrid is well positioned to take advantage of the growth potential of India’s power transmission industry given its financial position, support from its Sponsor and the robust regulatory framework for power transmission in India.
- IndiGrid owns two projects with a total network of eight power transmission lines of 1,936 cKms and two substations with 6,000 MVA of transformation capacity across four states. It also has the ‘right of first offer’ to acquire the Sterlite Power’s remaining eight Indian projects.
Multi-dimensional capabilities

**Structured for delivery**
- Control over critical sourcing items
- Outcome based measurement structure
- Projects planned for Ahead-of-completion

**Depth of expertise**
- Power sector planning, policy & regulation
- Project development critical success factors
- Experience of working with Govt. & Utilities

**Culture of partnerships**
- Leading Indian EPC companies for projects
- Specialised services such as surveys and stringing

**Diversity of talent**
- 700+ employees across India
- In house Design, Engineering, Projects & Services Team
Innovation as an attitude

Innovation has always been at the forefront of everything that Sterlite Power sets out to achieve

Air Crane
For the first time in India, an air crane was used to set up a power transmission line in the adverse mountainous terrain of J&K.

Heli Stringing
Sterlite Power was the first company in India to use helicopters for stringing cables which reduced execution time as well as minimised ground disturbances.

LIDAR (Light Detection and Ranging) Survey
Sterlite Power is the first transmission company to undertake LIDAR survey for topographic mapping, optimising route length.

River Crossing
1,000 metric tonne capacity barges were anchored in the middle of the Ganges to erect a 100 meter high tower when the monsoon was at its peak.
Innovation as an attitude

Cable stringing using Drone
Sterlite Power has filed for a patent for use of drones for cable stringing. Using this method, a typical 100-300 man hour project to string a cable between two transmission lines, is crunched to a 20 man hour one. The process also protects the environment.

InvIT
Sterlite Power has become the first Indian company to list power transmission assets through an InvIT, thereby putting these highly rated assets in public hands. This will give access to future growth capital at a competitive rate, thereby reducing project cost and deliver higher value to end customers.

First FDI in Power Transmission
Sterlite Power was the first Indian company to attract FDI in power transmission when Standard Chartered PE Fund invested INR 500 crore in its infrastructure business in 2014.

Smart line
Sterlite Power was the first in India to set up a ‘Smart line’ (in Goa), where a ~45 km line was uprated using HPC and existing earth wire was replaced with OPGW for effective communication and automation of the substation.
Our Customers

Partnering with global customers to address energy delivery challenges.

200+ Customers across EPCs, Government & Private utilities
Passionate leadership

Pravin Agarwal
Chairman

Pravin Agarwal holds a Bachelor’s Degree in Commerce. He has a rich experience in general management and commercial matters spanning over three decades. He also sits on the board of Sterlite Tech as Vice Chairman. He has been closely involved with Sterlite Group's operations in India since its inception, having been instrumental in the growth of telecom and power businesses. In addition, he is a board member of Manjari Finvest.
Passionate leadership

Pratik Agarwal
Group CEO | CEO – Indigrid

Pratik Agarwal holds a Master’s degree in Business Administration from London Business School and a Bachelor’s degree from Wharton Business School. Pratik has over 10 years of experience in building core infrastructure businesses in ports, power transmission and broadband sector in India.

He has been instrumental in transforming the way infrastructure projects – especially power transmission that are built by deploying global technologies like LiDAR survey, heli-stringing and helicrane construction. Pratik Agarwal is also the Chairman of the Transmission Task Force constituted by FICCI.
Passionate leadership

Ved Tiwari
Global CEO – Infrastructure

Manish Agarwal
CEO – Solutions

NK Panda
Business Head – Convergence

Pratik Agarwal
CEO – Indigrid
Sterlite Power has a project portfolio consists of:

- Portfolio consisting of 11 projects, running over 8,000 cKm across 19 states
- 31 Extra High Voltage (EHV) transmission lines
- 11 Transmission Grids
- 9 Sub-Stations
- 12750 MVA of transformation capacity spanning across 19 states
Global Presence

Projects in India & Brazil

Customers across 35 countries

Australia
Benin (Africa)
Canada
Chile
Colombia
Costa Rica
Ivory Coast
Egypt
Finland
France
Gabon
Ghana
Guinea
India
Indonesia
Kenya
Malaysia
Mali

Nigeria
Paraguay
Peru
Poland
Portugal
Saudi Arabia
Serbia
South Africa
Namibia
South Korea
Spain
Sweden
Tanzania
Uganda
Uruguay
Venezuela
Zimbabwe
Vision 20/20

Access to power has the potential to change the lives of millions, by bringing about a transformation in the local economy, and with it, the country as a whole. With Power comes education, a better standard of living, better lifestyle leading to growth as a nation. Nothing has left or will leave a more lasting impact on humanity than ‘Power’.
Distinguished lineage
Sterlite Power is part of the Vedanta Group, a globally diversified natural resources major

- Global natural resources giant with lowest production cost advantage
- World’s second largest integrated Zinc-Lead producer
- India’s largest producer-exporter of iron ore in the private sector
- India’s largest private sector E&P player, producing 26% of domestic crude oil
- India’s leading producer of aluminum and copper
- One of India’s largest producers of wind power
- Vedanta’s social development projects benefit over 2.2 million people globally

Anil Agarwal, Founder-Chairman
Thank you